



# Brainstorming: How to make the case for health's "Slice of the Pie"

<u>Objective</u>: Through facilitated plenary discussion, participants will reflect on the challenges identified during day 1, and will begin brainstorming ideas for bridging these gaps.

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Abt Associates Inc. In collaboration with: Avenir Health | Broad Branch Associa

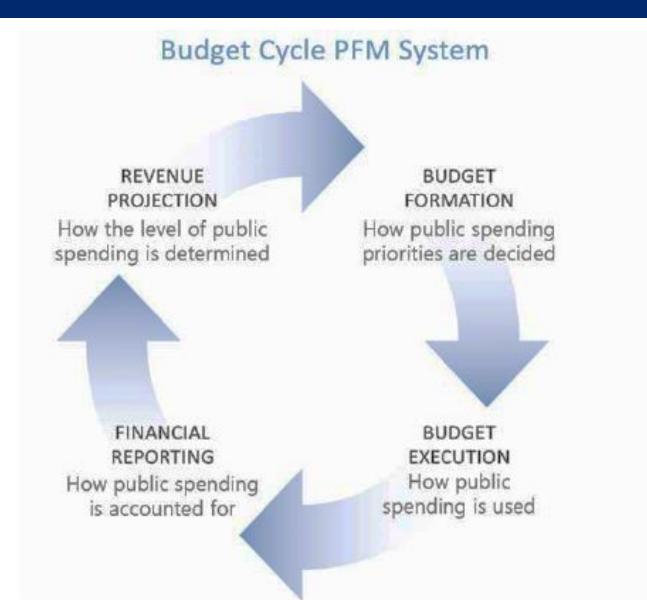
Avenir Health | Broad Branch Associates | Development Alternatives Inc. (DAI) | Johns Hopkins Bloomberg School of Public Health (JHSPH) | Results for Development Institute (R4D) | RTI International | Training Resources Group, Inc. (TRG)

#### **Diagnosing the problem**

Yesterday, we identified a number of reasons why health doesn't always get its slice of the pie – common reasons for disagreements between MOH and MOF

- What were MOF's greatest challenges in responding to health sector? What could MOH do to help MOF feel more comfortable allocating resources?
- What were the health sector's biggest challenges in responding to requests from MOF? What could MOF do to streamline its requests?

#### **MOH-MOF** alignment across the budget cycle



### Quick quiz

- On a scale from 1 to 10, everyone secretly rate your effectiveness in the budget process at each point the budgeting cycle.
  - Revenue projection: How the level of public spending is determined
  - Budget formation: How health spending priorities are decided
  - Budget execution: How health spending is used
  - Financial reporting: How health spending is accounted for
- Calculate your table's average score at each step in the budget cycle. Do you agree with your team? Where are you strongest and weakest? Why?

## From diagnosis to action: Categories for action planning

How can we do a better job making the case for health resources? How can we make each step in the budget cycle work better?

- Possible categories for developing a "DRM for Health Action Plan":
  - 1. Information needed
  - 2. Stakeholders to engage
  - 3. **Processes and policies** to institute, or change

 $\rightarrow$  What else?

#### 1. Information and data

Do we need a common base of data to better make the case for health resources? What data points do we need in order to better engage in the discussion? Are there key additional key indicators we need?

- Info on Need: Demonstrating urgency of health/resource needs
- Info on *Effectiveness*: Demonstrating results achieved
- Info on *Efficiency*: Demonstrating value for money
- Info for Accountability: Demonstrating compliance



- Who? Have we engaged the "right" people? Are we engaging them the "right" way? Who else should come to the table? What are their concerns? How could they be addressed?
- How? Do we need to change the frequency of our interactions? How could we make the interactions work better? How could trust be improved?



Where and how might you need to change the way the MOH and MOF engage across the budget cycle?

Thinking back to your 'strengths and weaknesses' score, brainstorm: What process would you try to change first? How? What new policy or approach might be needed?

Revenue projection

- Budget formation
- Budget execution
- Financial reporting
- Other challenge?